



Title:	If you don't ask,.....	Level:
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Text:	<p>One Saturday student talked about a friend who thinks she may have been overcharged for a service she received. She wanted some items moved from one room to another within the same mansion building, so she asked a removals company to do it. This job didn't involve moving many items or over a long distance, of course, so the time it would take was only half a day.</p> <p>The amount she was charged, however, was twice the expected amount. This might sound like greediness, but is probably based on a one-day charge for the company's services. Removals companies probably rarely do half-day removals, so their costs for labour, a vehicle and any materials are charged per day.</p> <p>The opportunity cost of accepting a job for half a day is that they may lose income if another customer called later and asked for a full day's work.</p>
Discussion:	<p>Do you think the removals company should have charged for one day or a half-day? Explain your reasoning.</p>
Words and usage:	<p>Charge This means to give another person or organisation responsibility to pay for something they have ordered. This can be as simple as food we buy in a shop or as complex as a new house we ask a builder to construct.</p> <p>'Charge' can also be used when the police formally say that a person or organisation is responsible for a crime.</p>
Resources:	<p>https://translate.weblio.jp Oxford Dictionaries. http://www.oxfordlearnersdictionaries.com The British Council website. https://learnenglish.britishcouncil.org</p>
Practice idea:	<p>Write a few sentences using 'buy', 'charge' and 'pay' to describe the same transaction you did recently.</p> <p>For example, I bought some chocolate. The shop charged me 100 yen. I paid 100 yen.</p>
Listening link:	<p>If you don't ask,..... - audio</p> 
Quiz Me! Conversation card:	<p>Card number C1 below is from Level 2 pack 1, available at englishbooks.jp, Amazon and Rakuten</p>  <p>Have you ever been overcharged?</p> <p><small>quizme.jp</small></p>